



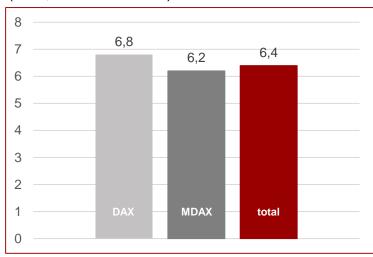
Board Performance Evaluation

Way forward to superior board efficiency

Benchmarking - Initial insights

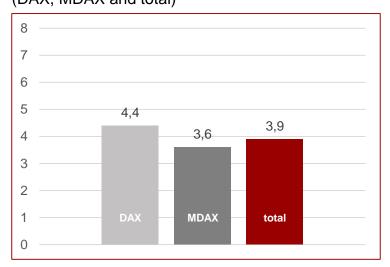
Board performance evaluations should be based on a comparison with relevant peers

Average number of supervisory board meetings (DAX, MDAX and total)



- The meeting frequency ranges from 4 to 13 meetings a year (independent of board size)
- **Top10 boards** meet 9 times on average per year
- 42% of the DAX and 36% of the MDAX companies conduct additional strategy workshops

Average number of committees¹ (DAX, MDAX and total)



- Companies feature up to seven committees
- Audit Committee is, with an average of 5 meetings, the most active committee
- Top10 DAX-companies with an average number of 25 committee meetings in total

Efficient monitoring demands high meeting frequency and active committees - how do you assess your performance in comparison to the peer group?

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Board Performance Evaluation - Objectives

Beyond compliance a professional board evaluation supports the implementation of best practices in board composition and procedures

"Boards should regularly carry out evaluations to appraise their performance and assess whether they possess the right mix of background and competences."¹

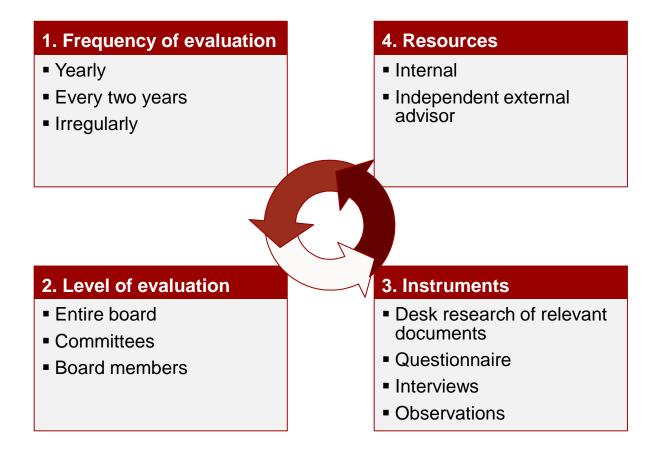
- 1. Ensuring Compliance
- 2. Reduction of **liability** and **reputation risk**
- Fulfill expectations of investors and rating agencies
- Identification of potential improvement needs and implementation of benchmarks and board best practices
- Basis for a structured succession planning of board members
- Strengthening collaboration and discussion culture within the board

External board performance evaluation has been established as a standard of good corporate governance

G20/OECD Principles of Corporate Governance No. VI.E.4; analogously implemented in national Corporate Governance Codes, e.g.: German Corporate Governance Code No. 5.6; UK Corporate Governance Code No. B.6, Dutch Corporate Governance Code No. III.1.7, The X Principles of Corporate Governance of the Luxembourg Stock Exchange Principle 6

Board Performance Evaluation - Dimensions

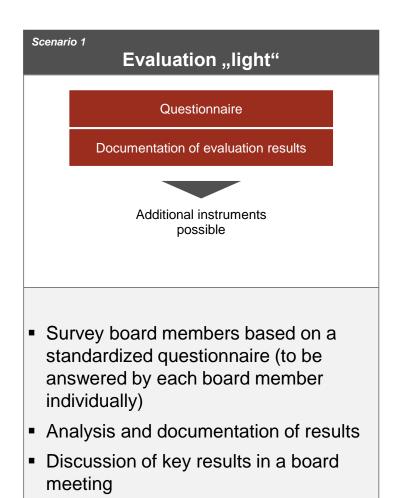
Performing a structured evaluation requires detailing the approach in four dimensions

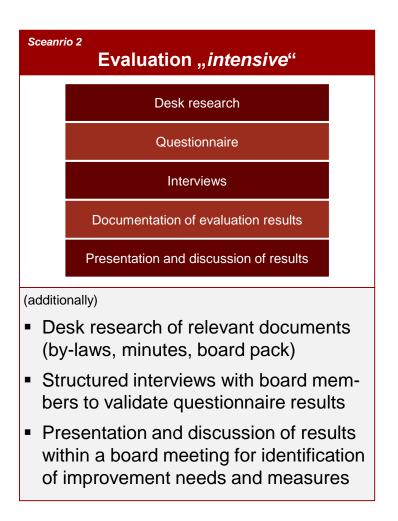


Based on a strategic evaluation approach, frequency, level and methods of evaluation should vary each year - adopt to specific board requirements

diep-methodology - Modular approach

Our modular approach provides flexibility to reflect specific requirements of the board





Customized approach to be determined between diep and chairman of the board

diep-methodology - Evaluation criteria and dimensions

Our methodology provides comparison with relevant compliance criteria as well as a comprehensive benchmark assessment

Evaluation criteria

Compliance

8

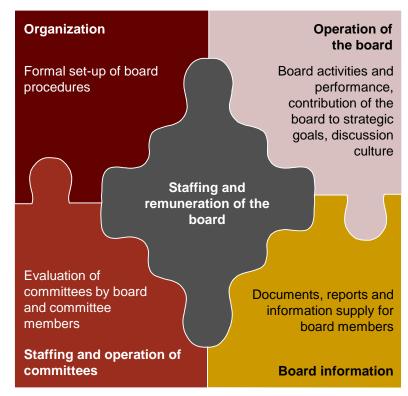
- Relevant corporate law and codices
- If needed by-laws and company charters
- Compliance check

Best Practice



- Comparison with relevant benchmarks and best practices of supervisory boards
- Current research
- Benchmark check

Evaluation dimensions



If requested, evaluation of the supervisory board is supplemented with an evaluation of the management board members

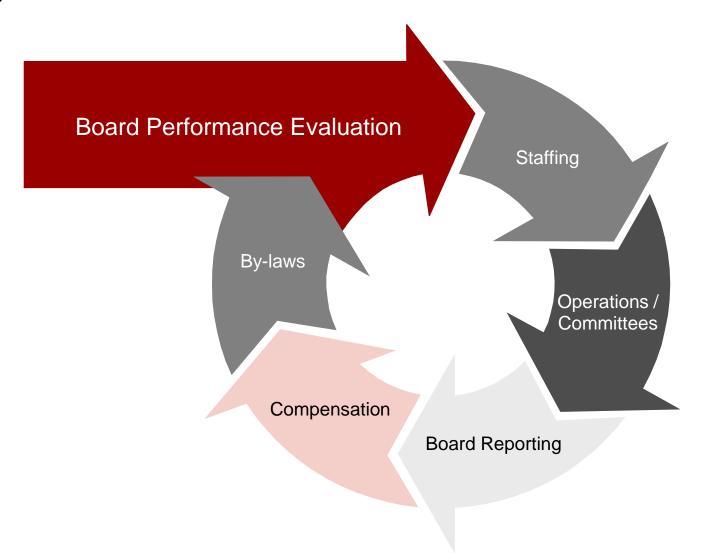
Board Performance Evaluation - Success factors

Based on our broad experience six key success factors have been identified

■ Independence and acceptance of the external facilitator Sophisticated and company specific questionnaire ■ Modular approach **SUCCESS** Efficiency and proficiency of the evaluation process Use of Best Practices and Benchmarks Openness of participants

Board Performance Evaluation - Feedback cycle

Regular board evaluation provides a trigger for continuous improvement of board efficiency



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Research study "Aufsichtsrats-Score" – Best practices

Professional activities in supervisory boards demand answers to core questions in four dimensions - Best practices derived from research study "Aufsichtsrats-Score" 1

4. Transparency

Are stockholders capable of conducting a thorough valuation of the members, as well as the operating methods and operability of the entire supervisory board?

1. Structure & procedures

Does the supervisory board entail an efficient **organization** with intense, ongoing **monito-ring processes** which allow for open and constructive discussions?

3. Diversity

Does the supervisory board consist of a balanced set of diverse **biographies**, such that **undesired group phenomena** can effectively be counteracted?

2. Suitability

Is the independent, competent monitoring of the management board assured and are the members of the supervisory board able to allocate sufficient time to their mandate?

Composition

1 Research study "Aufsichtsrats-Score" is conducted yearly based on publicly available information of DAX- und MDAX-companies

Best Practices – Structure and procedures

The operating method of the board and its committees should allow a continuous monitoring that is intense and independent from the management board

Meetings of the supervisory board

- The supervisory board holds at least six to eight meetings a year.
- The meetings regularly incorporate executive sessions without the management board.
- One meeting of the supervisory board serves the intensive discussion of the company's strategy.
 (if possible strategy workshop over one or multiple days)

Committees

- The supervisory board features an audit and a nomination committee.
- Depending on the size, as well as the complexity and riskiness of the underlying business, additional committees exist (e.g. technology, strategy, compliance/risk).
- If necessary, the supervisory board sets up ad-hoc committees to temporarily accompany specific topics.
- The committees usually meet three to four times a year.
- The chairman of the supervisory board is <u>not</u> also the chairman of the audit committee.
- The chairman of the supervisory board is <u>not</u> also the chairman of all the other committees.

Source: Aufsichtsrats-Score 2015

Best Practices - Composition

The supervisory board's composition should be competent, independent and diverse – further training and efficiency reviews assure the panel's functionality

Independence and availability of the supervisory board members

- The **Cooling-Off-Period** has been considered, when changing from management to supervisory board.
- The chairman of the supervisory board is not the former CEO.
- At least 75% of the shareholder representatives are independent.
- The supervisory board's members have sufficient time to execute their mandate (e.g. less than five mandates, chairman is not an active member of a management board).

Diversity

- The quota of females in the supervisory board amounts to at least 30%.
- The quota of foreign members in the supervisory board amounts to at least 20%.

Further training

- New members of the board receive support with the adaption of the mandate (Onboarding).
- The supervisory board assesses its operating methods and composition annually through a structured and intensive efficiency review.
- The company regularly carries out training events for the members of the supervisory board.

Source: Aufsichtsrats-Score 2015

Best Practices – Transparency

A high level of transparency reduces asymmetric information and therefore might impact the risk assessment of investors

Transparency

- The company publishes a list of requirements for the supervisory board.
- Nominations for the supervisory board are explained by the company.
- A detailed **resume** is provided for new nominees.
- The company publishes the procedure and results of the efficiency review.
- The remuneration is shown for each member individually.
- The company shows the age of the supervisory board's members.
- The participation in board and committee meetings is published for each member individually.
- The supervisory board's report enables the addressee to comprehend the discussion and decision processes within the entire board, as well as its committees.

The best practices established provide the supervisory board with guidance in embellishing its activities – justified deviations should be explained and made transparent to the shareholders

Source: Aufsichtsrats-Score 2015

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diep - Value added

diep is the only German consulting firm with a focus on board performance evaluation

dep Deutsches Institut für Effizienzprüfung

Focused

Competence center for all aspects concerning the efficiency audit of supervisory boards

Independent and objective

Owner-managed with a focused set of services to eliminate the risk of conflict of interest

Scientifically sound

Regular studies, publications and scientifically sound methods

Partnership

Trusting and long-term companionship of businesses

"The evaluation process as well as the presentation in the board meeting were extremely compelling and really helpful for us."

Eugen Münch

Founder and chairman of the board of Rhön-Klinikum AG

https://www.diep-institut.de/institut/referenzen/

diep - Value added

Board performance evaluations are facilitated by Peter Ruhwedel who has nearly 20 years of experience in the field of corporate governance research and consulting

Prof. Dr. Peter Ruhwedel Managing Director

- Founder and Managing Director diep -Deutsches Institut für Effizienzprüfung GmbH
- Professor of Strategy & Organization,
 Scientific Director KCU Competence Center for Management & Corporate Governance,
 FOM University of applied sciences
- Member of the supervisory board of GBB-Rating Gesellschaft für Bonitätsbeurteilung mbH
- Over ten years of experience as a management consultant with leading international consulting firms, most recently as a partner of Oliver Wyman



"Professor Ruhwedel is distinguished by a high level of professionalism, expertise, commitment and integrity."

Astrid Hamker, lic. oec. HSG Shareholder Piepenbrock Group and board member

Contacts

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